



2023 ANNUAL
CONVENTION

June 15-16
HYATT REGENCY
ORLANDO



MOMENTUM 2023

THE FUTURE LOOKS BRIGHT!

REGISTRATION FORM

Return completed forms and registration fees to: FMHA - 1284 Timberlane Road, Tallahassee, FL 32312 | Fax: (850) 907-9119 | Email: beth@FMHA.ORG or **Register Online** at www.FMHAMember.org. **Please fill out a separate registration form for each attendee.**

WORKSHOP CHOICES:

This must be completed. See descriptions and full Convention schedule on the next page.

Thursday, June 15, 2023

___ 1:00pm - 3:45pm Featured Workshop

- Part 1 - *Best Practices: Obtaining a Building Permit*
- Part 2 - *Natural Disasters: What Community Owners Need to Know and How to Protect Themselves*

Friday, June 16, 2023

Please select either Workshop 1 or 2.

___ 10:45am - 11:45am Workshop 1

- *How to Be A Strong(er) Leader in Any Season*

___ 10:45am - 11:45am Workshop 2

- *Take a Fresh Look at Your Application Process*

___ 1:30pm - 3:30pm

- *Ask the Lawyers*

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Name: _____

Spouse (if registering): _____

Company Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

MEMBERSHIP INFORMATION:

___ Developer ___ Filled Community
___ Retailer ___ Finance & Insurance
___ Supply & Service Firm ___ Manufacturer

CONVENTION PACKAGE OPTIONS:

___ **Full Convention Registration**
(Includes Workshops, Welcome Reception, Breakfast & Awards Luncheon)
___ *I'm attending the Thursday Workshop*

___ **Additional Awards Luncheon Guest:**

___ **Thursday, June 15 Workshop ONLY**

Early Bird: **After May 19th:**

☐ \$300 ☐ \$375

QTY: ___ **QTY:** ___
x \$ 75 x \$ 85

☐ \$150 ☐ \$200

TOTAL FEES \$ _____

PAYMENT OPTIONS:

Enclosed is my check for \$ _____ made payable to FMHA.

Credit Card: Visa _____ MC _____ American Express _____ Discover _____

Card Number _____ Date _____ CVV _____

Cardholder Name (Please Print) _____ Billing Zip Code _____

Cardholder Signature _____

Cancellation Policy:

Full refund if cancelled 7 days or more prior to the event (less \$25 admin fee). No refund for less than 7 days notice.

Or Register and Pay Online at FMHAMember.org.

FMHA ROOM RATE AT THE HYATT REGENCY ORLANDO IS **\$169/SINGLE OR DOUBLE**. MAKE YOUR HOTEL RESERVATION BY CALLING (402) 593-5048. MAKE SURE YOU ASK FOR THE FMHA GROUP RATE. **GUARANTEED GROUP RATE DEADLINE IS MAY 24, 2023.**



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PROGRAM SCHEDULE/WORKSHOP DESCRIPTION

Thursday, June 15, 2023

9:00am	Exhibitor Set-up
11:00am	Registration opens
11:00am	Coffee Break in Exhibit Area sponsored by Bedrock Communities
1:00pm - 3:45pm	Featured Workshop: Part I - Best Practices - Obtaining a Building Permit, John Madden, Building Officials Association of Florida, Adjunct Professor John Madden will provide insight into the building permit process, as well as provide tips on how to submit a clean application. He will also discuss common mistakes that may delay the approval process. He will leave time in his presentation so members will have an opportunity to ask follow-up questions. Part II - Natural Disasters: What Community Owners Need to Know and How to Protect Themselves, Allen Bobo, Lutz, Bobo & Telfair, P.A., Moderator There is no substitute for experience when confronted with a natural disaster. This workshop will feature community operators who were forced to make quick decisions to secure, clear debris, repair infrastructure, assist homeowners, and develop a plan for the future of their community. These decisions are not without legal liability and attorneys Allen and Matt Bobo from the Lutz, Bobo & Telfair law firm will discuss how they helped their clients navigate some of the potential legal pitfalls.
4:00pm - 4:45pm	Division Meetings/Elections
5:00pm - 7:00pm	Welcome Reception sponsored by Lutz, Bobo & Telfair, P.A.

Friday, June 16, 2023

7:30am	Registration opens
7:30am	Breakfast with Exhibitors sponsored by Hometown America
9:00am	Welcome, Nicole Weis, FMHA President
9:15am	Keynote: - How to Thrive Now! - Jones Loflin, Keynote Speaker - sponsored by Sun Communities Surviving. Getting by. Treading water. Terms we may not use in conversations with others but can certainly describe how we feel right now. Whether it's overload at work, challenges in our relationships, or simply the season of life we find ourselves in, we crave for things to be better. Where do we start? How do we maintain the momentum? Our keynote speaker says the solution is to think like a gardener.

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Using simple yet powerful principles, expect to learn a process you can go from surviving to thriving in all the ways that are important to you. The best part... you only have to remember four words: Grow, Cultivate, Prune, and Harvest.

10:00am - 10:30am **Coffee Break in Exhibit Area sponsored by Bedrock Communities**

10:45am - 11:45am **Workshop 1 - How to Be A Strong(er) Leader in Any Season - Jones Loflin**

Building on the “gardener” framework shared in the opening keynote, Jones will share several strategies you can use to better engage, motivate, and grow every member of your team. Some key areas of focus include:

- Why consistency is more important than intensity for leaders.
- The two questions you have to answer about every member of your team.
- How to have G-R-O-W conversations with your team members.
- How to be more proactive with accountability.
- What it looks like to be a “Level 3” listener.
- The best questions to ask to get to the “root” of an issue or problem.

Workshop 2 - Take a Fresh Look at Your Application Process...Is It All That It Should Be? – Chrissy Jackson

Residents are the bedrock of your community. Your foundation needs to be solid for the community to succeed. Are you handling the application process the right way? Potential pitfalls abound, and most of them wind up costing you legal fees if you make an error! This session is one that all office personnel needs to take. Be sure you know whom to approve, when to approve them, and how to decline an application.

12:00pm - 1:15pm **Awards Luncheon sponsored by RHP Properties, Inc.**

1:30pm - 3:30pm **Workshop 3 - Ask the Lawyers:**

Moderator - Zachary “Zack” Lee, Lutz, Bobo & Telfair, P.A.

Panel: Jon Hinden, Hinden, McLean & Arbiter, P.A.; Richard Lee, Lutz, Bobo & Telfair, P.A.; Ryan Vatalaro, Atlas Law; and, Richard “Dick” Webb, Icard, Merrill, et al.

Join FMHA member attorneys and participate in discussions on various top-of-mind topics. Topics will include:

- Performing Background Checks
- Conduct-based evictions
- 30-day notice requirements and other related issues applicable to park owners under the CARES Act
- New tree responsibility statute
- New statute regarding unapproved occupants
- FDCPA claims against park owners by homeowners.
- Post-Covid increased violence issues in parks
- General updates to prospectus requirements and changes in/current status of DBPR policies; changes in DBPR regime

3:30pm

Convention ends

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